

Akorri BalancePoint™

Financial and Business Impact



Solid Business Benefits

Reduce Performance Problems and Minimize Troubleshooting Time

- ✓ **Mid-sized enterprise** - cut troubleshooting time in half for application performance events.
- ✓ **FFVA Mutual Insurance** - BalancePoint provides "critically-needed communication across all devices and IT domains, making it exponentially **easier to find the root cause** of performance issues, spot potential bottlenecks before they effect performance, and understand how much capacity is being utilized within server, storage and database resources," Jim Calhoun MIS Manager
- ✓ **Leading insurance company** - Day-one with BalancePoint, was able to find and resolve an intermittent performance issue with Exchange that had occurred once a week for an hour for months. They also found that Oracle had been laid out on 3 out of 5 VMDKs, which stranded over 500GB; changing the configuration **freed up valuable disk space** for other applications.

Optimize VMware Deployments

- ✓ **Leading online marketplace** - increased VM guest density from **15:1 to over 35:1** utilizing BalancePoint to see VM dependencies and storage configuration. As a result, they have also achieved a higher density of VMDKs per data store.
- ✓ **Vancouver Coastal Health** - "BalancePoint enabled us to **increase VMware density** per server and per Disk Array," Ben Haley, Vancouver Coastal Health. Reduced the number of performance and contention issues by 75%.
- ✓ **AutoTrader.com** - "We are able to stack more VMs on our host...deliver more to the business at a lower cost, because we are not adding hardware unnecessarily," Jason Cornell, Windows Systems Manager, AutoTrader.com.

Streamline Management and Reporting

- ✓ **Vancouver Coastal Health** - Haley says "We used to have to go through each server ourselves and figure out metrics. It's probably **saved us 20 hours every quarter** preparing reports."
- ✓ **Global 2000 staffing services company** - **saved 20 hours a week** in meetings by having central view across domains - reduced finger pointing and issues due to inconsistent information.
- ✓ **FFVA Mutual Insurance** - reduced management tasks from weeks to hours or even minutes.
- ✓ **AutoTrader.com** - "We found tools that looked at one level, whether it is was the hosts, guests, or storage, but Akorri's BalancePoint is the first to pull everything together in a meaningful way," Jason Cornell, Windows Systems Manager.

Proven Financial Results

*An insurance company identified **\$271K in year-one ROI...***

*An online business **avoided purchasing unnecessary storage worth \$350K...***

*Colorado Housing & Finance Authority (CHFA) realigned the way logical storage units were using shelves to spread the I/O load, **saving \$250k.***

"Before purchasing BalancePoint, we did not have a tool that could give us a comprehensive view of our application service through to the storage environment. BalancePoint showed us there was a large amount of untapped storage available."

Steve Perkins
Infrastructure Technology Mgr, CHFA



Download BalancePoint Virtual Appliance Demo
www.akorri.com/demo

